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Monthly StatShot January 2014

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Including sales from 1,218 publishers

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Total Sales

Total Sales	Jo	anuary 2014	ļ	Jo	anuary 2013	3		Change	
Total Sales	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Adult Books	475.7	113.5	362.2	465.1	112.6	352.4	2.3%	0.8%	2.8%
Childrens & Young Adult Books	172.5	28.8	143.7	136.8	36.8	100.0	26.1%	-21.8%	43.7%
Religious Presses	50.7	6.9	43.7	54.9	7.7	47.2	-7.8%	-10.0%	-7.4%
Professional Books	64.3	10.3	54.1	66.6	9.6	57.0	-3.4%	7.2%	-5.2%
K-12 Instructional Materials	85.8	-	85.8	81.3	-	81.3	5.6%	-	5.6%
Higher Educational Course Materials	515.2	43.3	471.9	496.5	55.4	441.0	3.8%	-21.9%	7.0%
University Presses	13.3	1.7	11.6	14.1	2.2	11.9	-6.0%	-24.6%	-2.6%
All Other	4.5	1.0	3.5	7.7	1.1	6.6	-41.7%	-9.6%	-46.9%
Total	1382.0	205.4	1176.6	1323.0	225.4	1097.5	4.5%	-8.9%	7.2%



Books for Adults

Adult Books	Jo	anuary 2014	4	Jo	anuary 2013	3		Change	
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	130.8	53.9	77.0	127.8	54.3	73.5	2.4%	-0.8%	4.7%
Paperback	142.9	29.3	113.5	147.9	28.3	119.6	-3.4%	3.7%	-5.1%
Mass Market	60.6	27.8	32.8	58.0	27.0	31.1	4.4%	3.2%	5.4%
Physical Audio	5.8	1.7	4.1	6.2	1.8	4.4	-5.5%	-3.7%	-6.2%
Downloaded Audio	12.4	0.0	12.4	9.6	0.0	9.6	29.0%		29.0%
eBook	116.0	0.0	116.0	109.1	0.1	109.0	6.4%		6.4%
Other	7.2	0.7	6.4	6.4	1.2	5.2	11.7%	-41.3%	24.2%
Total	475.7	113.5	362.2	465.1	112.6	352.4	2.3%	0.8%	2.8%



Children & Young Adults

Childrens & Young Adult Books	Jo	January 2014			anuary 201	Change			
DOUKS	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	77.8	14.0	63.9	61.2	19.6	41.6	27.3%	-28.8%	53.7%
Board Book	9.4	1.9	7.5	7.2	1.3	6.0	30.2%	48.4%	26.4%
Paperback	46.6	9.5	37.1	38.9	8.6	30.3	19.7%	10.2%	22.5%
eBook	20.7	0.0	20.7	12.5	0.0	12.5	65.1%		65.1%
Other	18.0	3.5	14.5	17.0	7.3	9.7	5.9%	-52.9%	50.5%
Total	172.5	28.8	143.7	136.8	36.8	100.0	26.1%	-21.8%	43.7%



Religious Presses

Religious Presses	Je	anuary 2014	1	Ju	anuary 2013	}		Change	
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	29.2	5.1	24.0	32.9	5.6	27.3	-11.4%	-8.4%	-12.0%
Paperback	8.8	1.0	7.7	9.7	1.2	8.5	-9.6%	-13.8%	-9.0%
eBook	5.0	0.0	5.0	4.1	0.0	4.1	22.5%		22.5%
Other	7.7	0.7	7.0	8.2	0.9	7.4	-6.3%		-5.3%
Total	50.7	6.9	43.7	54.9	7.7	47.2	-7.8%	-10.0%	-7.4%



Professional Publishing

Professional Publishing	Jo	anuary 201	4	Ju	anuary 201 3			Change	
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Business	3.3	0.4	3.0	3.7	0.5	3.2	-9.6%	-26.7%	-6.9%
Medical	28.4	5.0	23.4	33.9	4.5	29.4	-16.1%	11.0%	-20.3%
Law, Technical, Scientific & Other	32.6	4.9	27.6	29.0	4.6	24.4	12.1%	7.3%	13.1%
Total	64.3	10.3	54.1	66.6	9.6	57.0	-3.4%	7.2%	-5.2%



University Presses

University Presses	Jo	anuary 2014	4	Je	anuary 201	3		Change	
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	4.9	0.9	4.0	5.1	1.1	4.0	-3.5%	-19.7%	0.9%
Paperback	7.3	0.8	6.6	8.2	1.1	7.1	-10.1%	-29.9%	-7.1%
eBook	0.9	0.0	0.9	0.8	0.0	0.8	18.0%		17.8%
Other	0.1	0.0	0.1	0.1	0.0	0.1	23.4%		27.8%
Total	13.3	1.7	11.6	14.1	2.2	11.9	-6.0%	-24.6%	-2.6%



Participants (1)

Participants	Adult Books	Childrens & Young Adult	Religious Presses	Professional	Education	University Presses	Other
American Mathematical Society				✓			
Blackstone Audio	✓	✓					
Brookings Institution Press						✓	
Cengage Learning					✓		
Chronicle Books	✓	✓					✓
Columbia University Press						✓	
Consortium	✓	✓					
Cornell University Press						✓	
Curriculum Associates, LLC.					✓		
Disney Publishing Worldwide		✓					
eChristian			✓				
ECPA			✓				
Elsevier				✓			
Emerald Group Publishing				✓			✓
Franciscan Media			✓				
Georgetown University Press						✓	
Hachette Book Group Distribution	✓	✓					
Hachette Book Group USA	✓	✓	✓				
Haights Cross Communications					✓		
Hackett Publishing Company					✓		
Harlequin Enterprises	✓	✓					



Participants (2)

Participants	Adult Books	Childrens & Young Adult	Religious Presses	Professional	Education	University Presses	Other
HarperCollins Publishers	✓	✓	✓				
HighBridge Company	✓						
Houghton Mifflin Harcourt	✓	✓			✓		✓
Independent Publishers Group	✓	✓	✓	✓		✓	✓
Ingram Publisher Services	✓	✓	✓	✓	✓	✓	
John Wiley & Sons, Inc.	✓			✓	✓		
Johns Hopkins University Press						✓	
Kensington Publishing	✓	✓					
Macmillan	✓	✓			✓		
McGraw-Hill Education				✓	✓		
MIT Press						✓	
Morton Publishers					✓		
National Geographic Learning					✓		
Oxford University Press	✓	✓	✓	✓	✓		
Pearson Education				✓	✓		
Penguin Group	✓	✓					✓
Perseus Books Group	✓	✓					
Perseus Distribution	✓	✓					
Princeton University Press						✓	
Publishers Group West	✓	✓					
Random House Distribution	✓	✓					
Random House, Inc.	✓	✓	✓				✓



Participants (3)

Participants	Adult Books	Childrens & Young Adult	Religious Presses	Professional	Education	University Presses	Other
Rizzoli International Publications	✓						
Scholastic, Inc.		✓		✓	✓		
Simon & Schuster	✓	✓	✓				✓
Stanford University Press						✓	
Syracuse University Press						✓	
Tantor Media	✓						
Thames & Hudson	✓						
University of Chicago Press						✓	
University of Nebraska Press						✓	
University of New Mexico						✓	
University of North Carolina Press						✓	
University of Pennsylvania Press						✓	
University Press of Colorado						✓	
University Press of Florida						✓	
W.W. Norton & Company	✓				✓		
Workman Publishing	✓	✓					



Included Publishers

Data for the following publishers was provided by others.

Brookings Institution Press: Aspen Institute, Bertelsmann Foundation, Carnegie Endowment for International Peace, Center for Global Development, Center for Transatlantic Relations, Centre for Economic Policy Research, Centre for European Policy Studies, Century Foundation, Chatham House (The Royal Institute of International Affairs), Committee to Protect Journalists, Council on Foreign Relations, Economica, Institute for the Study of the Americas, International Labor Office, Jamestown Foundation, Japan Center for International Exchange, Migration Policy Institute (MPI), Organization for Economic Cooperation and Development (OECD), Shorenstein, Asia-Pacific Research Center, Trilateral Commission, and United Nations University Press.

Consortium: 120 distribution clients.

Evangelical Christian Publishers Association: Bardin & Marsee Publishing, Concordia Publishing House, Crossway, Gospel Light, Harvest House Publishing, IVP, Kregal, Moody Publishers, NavPress, NHP/Beacon Hill Press, Rose Publishing, David C Cook, Tyndale House Publishers, and Wesleyan Publishing House.

Hachette Book Group Distribution: Abrams, Amazing People, Filipacchi, Gildan, Guinness, and Octopus.

Independent Publishers Group: 663 distribution clients.

Ingram Publisher Services: Abingdon Press, Ammo Books LLC, Anomaly Publishing, Balcony 7 Media and Publishing, Bella & Harry, LLC, Berrett-Koehler Publishers, Cambridge International Science Publishing, Cardinal, CN Times, Inc. The Do Book Company, Dundurn, The Enthusiast, Familius LLC, Fine & Kahn, LLC, Le French Book, GemmaMedia, Harriman House Ltd. Indiana University Press, ILEX, Jumping Jack Press, Kogan Page, Law School Admission Council, Little Pickle Press, Inc. Mandevilla Press, Morgan James Publishing, Mouse Prints Press, No Limit Publishing, No Nonsense Guide Books. Parkstone Press, Poisoned Pen Press, Premier Digital Publishing, Royal Society of Chemistry, She Writes Press, Spring House Press, Tate's Bake Shop, The Taunton Press, Third World Press, Inc., Turner Publishing and Windsor Peak Press.

Perseus Book Group: 17 distribution clients.

Perseus Distribution: 26 distribution clients.

Publishers Group West: 175 distribution clients.

Random House Distribution:
Archie Comic Publications, Beacon Press, Blue Apple Books, Candlewick Press, DC Comics, EgmontUSA, Hatherleigh Press, Kodansha, Kuperard, Mark Batty Publications, Melville House, Monacelli Press, Nat Geographic Soc, New York Review Bks, North Atlantic Books, Osprey Publishing, Other Press, powerHouse

Books, Quirk Books, Rizzoli, RH Mondadori, Sasquatch Books, Seven Stories Press, Shambhala, Sierra Club, Smithsonian, Soho Press, Steerforth Press, Titan, Tuttle Publishing, Vertical, Welcome Books, and Wizards of the Coast.

Simon & Schuster:
Appleseed Press, Beyond Words Distribution,
Kinfolk, Meadowbrook, Baseball America,
Cardoza, Open Road, Baen, Games, Rebellion,
Merck, Readers, AMP books, AMP Calendars,
Victory Belt, World Almanac, Inner Traditions,
The Dharma Grace Foundation, VIZ, Avatar,
Hooked on Phonics, Pikachu Press, Weldon
Owen, Chicken Soup, Cider Mill, Boom!,
Downtown Bookworks, Manhattan gmat,
Ripley's, John Locke Books, Kaplan, Appleseed
Press. Good Books. Wisdom Publications.

University of Chicago Press: University of Tennessee Press, Ohio University Press, University of Notre Dame Press, Gallaudet University Press, University of Alabama Press, University of Wisconsin Press, University of Iowa Press, Temple University Press, and Minnesota Historical Society.



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