



# Monthly StatShot

## November 2015

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Including sales from 1,205 publishers

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# Total Sales

Total Sales	November 2015			November 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Adult Books	590.2	109.6	480.6	543.9	105.1	438.8	8.5%	4.2%	9.5%
Childrens & Young Adult Books	223.1	29.9	193.2	204.3	25.3	179.1	9.2%	18.3%	7.9%
Religious Presses	55.3	7.0	48.3	50.0	6.2	43.8	10.5%	12.4%	10.2%
Professional Books	63.5	13.8	49.7	69.9	14.9	54.9	-9.1%	-7.3%	-9.6%
K-12 Instructional Materials	89.0	-	89.0	82.7	-	82.7	7.5%	-	7.5%
Higher Educational Course Materials	379.7	181.9	197.8	372.0	130.7	241.3	2.1%	39.2%	-18.0%
University Presses	8.6	1.8	6.8	7.9	1.8	6.1	8.8%	-1.2%	11.9%
All Other	4.1	0.1	4.0	3.6	0.1	3.5	13.6%	20.2%	13.4%
<b>Total</b>	<b>1413.5</b>	<b>344.1</b>	<b>1069.4</b>	<b>1334.5</b>	<b>284.2</b>	<b>1050.2</b>	<b>5.9%</b>	<b>21.1%</b>	<b>1.8%</b>

Sales of US Book Publishers – Millions of Dollars

# Total Sales YTD

Total Sales	Jan - Nov 2015			Jan - Nov 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Adult Books	5680.2	1172.3	4507.9	5649.8	1279.2	4370.6	0.5%	-8.4%	3.1%
Childrens & Young Adult Books	1894.9	344.7	1550.1	1941.4	330.1	1611.3	-2.4%	4.4%	-3.8%
Religious Presses	576.9	78.6	498.3	578.5	84.8	493.7	-0.3%	-7.3%	0.9%
Professional Books	782.3	102.8	679.5	834.9	122.1	712.8	-6.3%	-15.8%	-4.7%
K-12 Instructional Materials	3123.1	-	3123.1	3266.7	-	3266.7	-4.4%	-	-4.4%
Higher Educational Course Materials	4695.1	1270.9	3424.2	4780.5	1082.6	3697.9	-1.8%	17.4%	-7.4%
University Presses	94.1	18.5	75.6	96.7	19.7	76.9	-2.7%	-6.2%	-1.8%
All Other	34.3	3.7	30.6	31.9	3.8	28.1	7.6%	-3.6%	9.1%
<b>Total</b>	<b>16880.9</b>	<b>2991.5</b>	<b>13889.4</b>	<b>17180.3</b>	<b>2922.3</b>	<b>14258.0</b>	<b>-1.7%</b>	<b>2.4%</b>	<b>-2.6%</b>

Sales of US Book Publishers – Millions of Dollars

# Books for Adults

Adult Books	November 2015			November 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	237.4	47.6	189.8	212.7	43.1	169.5	11.6%	10.2%	12.0%
Paperback	176.0	33.5	142.6	139.0	30.4	108.5	26.7%	9.9%	31.4%
Mass Market	50.0	26.1	23.8	54.9	29.6	25.3	-9.0%	-11.8%	-5.7%
Physical Audio	8.9	1.8	7.1	9.2	1.0	8.1	-2.4%	72.7%	-12.0%
Downloaded Audio	16.9	0.0	16.9	13.3	0.0	13.3	27.1%		27.1%
eBook	88.9	0.0	88.8	104.5	0.0	104.4	-14.9%		-14.9%
Other	12.2	0.6	11.6	10.5	0.9	9.7	15.4%	-30.2%	19.5%
<b>Total</b>	<b>590.2</b>	<b>109.6</b>	<b>480.6</b>	<b>543.9</b>	<b>105.1</b>	<b>438.8</b>	<b>8.5%</b>	<b>4.2%</b>	<b>9.5%</b>

Sales of US Book Publishers – Millions of Dollars

# Books for Adults YTD

Adult Books	Jan - Nov 2015			Jan - Nov 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	1943.7	514.5	1429.2	1992.0	564.8	1427.2	-2.4%	-8.9%	0.1%
Paperback	1662.0	339.1	1322.8	1506.0	367.0	1139.1	10.4%	-7.6%	16.1%
Mass Market	570.9	281.7	289.2	639.7	309.2	330.6	-10.8%	-8.9%	-12.5%
Physical Audio	76.4	17.7	58.7	75.7	15.7	60.0	0.9%	12.6%	-2.2%
Downloaded Audio	186.3	0.0	186.3	132.8	0.0	132.8	40.2%		40.3%
eBook	1105.2	0.4	1104.7	1191.9	0.6	1191.3	-7.3%		-7.3%
Other	135.8	18.9	116.9	111.6	21.9	89.7	21.7%	-13.9%	30.4%
<b>Total</b>	<b>5680.2</b>	<b>1172.3</b>	<b>4507.9</b>	<b>5649.8</b>	<b>1279.2</b>	<b>4370.6</b>	<b>0.5%</b>	<b>-8.4%</b>	<b>3.1%</b>

Sales of US Book Publishers – Millions of Dollars

# Children & Young Adults

Childrens & Young Adult Books	November 2015			November 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	116.7	17.5	99.2	114.9	13.8	101.1	1.6%	26.8%	-1.9%
Board Book	12.9	1.3	11.6	8.4	0.9	7.5	53.9%	41.2%	55.4%
Paperback	71.0	10.2	60.8	60.6	9.6	51.0	17.2%	6.2%	19.3%
eBook	9.2	0.0	9.2	12.7	0.0	12.7	-28.0%		-28.0%
Other	13.3	0.9	12.4	7.7	1.0	6.8	72.4%	-5.0%	83.6%
Total	223.1	29.9	193.2	204.3	25.3	179.1	9.2%	18.3%	7.9%

Sales of US Book Publishers – Millions of Dollars

# Children & Young Adults YTD

Childrens & Young Adult Books	Jan - Nov 2015			Jan - Nov 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	912.3	205.2	707.1	966.3	188.8	777.4	-5.6%	8.6%	-9.0%
Board Book	111.4	17.0	94.3	95.1	16.1	79.0	17.1%	5.9%	19.4%
Paperback	637.1	109.2	527.9	591.9	109.9	482.0	7.6%	-0.6%	9.5%
eBook	120.3	0.0	120.3	213.8	0.0	213.8	-43.7%		-43.7%
Other	113.8	13.3	100.5	74.3	15.3	59.0	53.1%	-12.8%	70.2%
Total	1894.9	344.7	1550.1	1941.4	330.1	1611.3	-2.4%	4.4%	-3.8%

Sales of US Book Publishers – Millions of Dollars

# Religious Presses

Religious Presses	November 2015			November 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	38.2	5.6	32.6	34.0	4.7	29.4	12.3%	21.0%	10.9%
Paperback	5.4	0.9	4.6	5.3	0.9	4.3	3.5%	-7.3%	5.8%
eBook	3.7	0.0	3.7	4.2	0.0	4.2	-11.6%		-11.6%
Other	7.9	0.5	7.5	6.5	0.6	5.9	21.4%		25.9%
Total	55.3	7.0	48.3	50.0	6.2	43.8	10.5%	12.4%	10.2%

Sales of US Book Publishers – Millions of Dollars



# Religious Presses YTD

Religious Presses	Jan - Nov 2015			Jan - Nov 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	358.5	60.8	297.6	353.5	64.0	289.5	1.4%	-5.0%	2.8%
Paperback	89.0	10.9	78.1	87.8	11.9	75.8	1.4%	-9.0%	3.0%
eBook	51.7	0.0	51.7	57.6	0.0	57.6	-10.2%		-10.2%
Other	77.7	6.9	70.8	79.5	8.8	70.7	-2.3%		0.1%
Total	576.9	78.6	498.3	578.5	84.8	493.7	-0.3%	-7.3%	0.9%

Sales of US Book Publishers – Millions of Dollars

# Professional Publishing

Professional Publishing	November 2015			November 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Business	3.0	0.3	2.8	3.1	0.5	2.5	-0.1%	-49.0%	9.9%
Medical	28.6	8.3	20.2	36.2	9.3	27.0	-21.1%	-10.0%	-25.0%
Law, Technical, Scientific & Other	31.9	5.2	26.7	30.6	5.1	25.4	4.2%	1.6%	4.8%
Total	63.5	13.8	49.7	69.9	14.9	54.9	-9.1%	-7.3%	-9.6%

Sales of US Book Publishers – Millions of Dollars

# Professional Publishing YTD

Professional Publishing	Jan - Nov 2015			Jan - Nov 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Business	37.0	4.2	32.8	38.6	5.3	33.3	-4.0%	-20.3%	-1.4%
Medical	384.0	54.6	329.4	429.5	68.3	361.2	-10.6%	-20.1%	-8.8%
Law, Technical, Scientific & Other	361.3	43.9	317.3	366.8	48.5	318.3	-1.5%	-9.4%	-0.3%
Total	782.3	102.8	679.5	834.9	122.1	712.8	-6.3%	-15.8%	-4.7%

Sales of US Book Publishers – Millions of Dollars

# University Presses

University Presses	November 2015			November 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	3.6	0.7	3.0	3.3	0.7	2.6	10.1%	-8.0%	15.4%
Paperback	4.0	1.1	2.9	3.8	1.1	2.8	4.2%	4.8%	4.0%
eBook	0.9	0.0	0.9	0.7	0.0	0.6	32.5%		36.2%
Other	0.1	0.0	0.1	0.1	0.0	0.1	-15.7%		-18.0%
Total	8.6	1.8	6.8	7.9	1.8	6.1	8.8%	-1.2%	11.9%

Sales of US Book Publishers – Millions of Dollars

# University Presses YTD

University Presses	Jan - Nov 2015			Jan - Nov 2014			Change		
	Gross	Returns	Net	Gross	Returns	Net	Gross	Returns	Net
Hardback	35.6	8.2	27.5	37.8	8.7	29.1	-5.8%	-6.1%	-5.8%
Paperback	48.0	10.2	37.8	49.1	10.9	38.1	-2.1%	-6.8%	-0.8%
eBook	9.3	0.1	9.2	8.9	0.1	8.8	4.9%		4.8%
Other	1.1	0.0	1.1	0.9	0.0	0.9	27.4%		24.0%
Total	94.1	18.5	75.6	96.7	19.7	76.9	-2.7%	-6.2%	-1.8%

Sales of US Book Publishers – Millions of Dollars

# Participants (I)

Participants	Adult Books	Childrens & Young Adult	Religious Presses	Professional	Education	University Presses	Other
American Mathematical Society				✓			
Brookings Institution Press						✓	
Cengage Learning					✓		
Chronicle Books	✓	✓					✓
Columbia University Press						✓	
Consortium	✓	✓					
Cornell University Press						✓	
Curriculum Associates, LLC.					✓		
Disney Publishing Worldwide		✓					
eChristian			✓				
ECPA			✓				
Elsevier				✓			
Georgetown University Press						✓	
Hachette Book Group Distribution	✓	✓					
Hachette Book Group USA	✓	✓	✓				
Haight's Cross Communications					✓		
Hackett Publishing Company					✓		
Harlequin Enterprises	✓	✓					

# Participants (2)

Participants	Adult Books	Childrens & Young Adult	Religious Presses	Professional	Education	University Presses	Other
HarperCollins Publishers	✓	✓	✓				
Houghton Mifflin Harcourt	✓	✓			✓		✓
Independent Publishers Group	✓	✓	✓	✓		✓	✓
Ingram Publisher Services	✓	✓	✓	✓	✓	✓	
John Wiley & Sons, Inc.	✓			✓	✓		
Johns Hopkins University Press						✓	
Kensington Publishing	✓	✓					
Legato	✓	✓					
Macmillan	✓	✓			✓		
McGraw-Hill Education				✓	✓		
MIT Press						✓	
Morton Publishers					✓		
National Geographic Learning					✓		
Oxford University Press	✓	✓	✓	✓	✓		
Pearson Education				✓	✓		
Penguin Random House	✓	✓	✓				✓
Penguin Random House Distribution	✓	✓					
Perseus Books Group	✓	✓					
Perseus Distribution	✓	✓					
Publishers Group West	✓	✓					

# Participants (3)

Participants	Adult Books	Childrens & Young Adult	Religious Presses	Professional	Education	University Presses	Other
Rizzoli International Publications	✓						
Scholastic, Inc.		✓		✓	✓		
Simon & Schuster	✓	✓	✓				✓
Stanford University Press						✓	
Syracuse University Press						✓	
Tantor Media	✓						
Thames & Hudson	✓						
University of Chicago Press						✓	
University of Nebraska Press						✓	
University of New Mexico						✓	
University of North Carolina Press						✓	
University of Pennsylvania Press						✓	
University Press of Colorado						✓	
W.W. Norton & Company	✓				✓		
Workman Publishing	✓	✓					



# Included Publishers

Data for the following publishers was provided by others.

## Brookings Institution Press:

Aspen Institute, Bertelsmann Foundation, Carnegie Endowment for International Peace, Center for Global Development, Center for Transatlantic Relations, Centre for Economic Policy Research, Centre for European Policy Studies, Century Foundation, Chatham House (The Royal Institute of International Affairs), Committee to Protect Journalists, Council on Foreign Relations, Economica, Institute for the Study of the Americas, International Labor Office, Jamestown Foundation, Japan Center for International Exchange, Migration Policy Institute (MPI), Organization for Economic Cooperation and Development (OECD), Shorenstein, Asia-Pacific Research Center, Trilateral Commission, and United Nations University Press.

## Consortium:

120 distribution clients.

## Evangelical Christian Publishers Association:

Bardin & Marsee Publishing, Concordia Publishing House, Crossway, Gospel Light, Harvest House Publishing, IVP, Kregel, Moody Publishers, NavPress, NHP/Beacon Hill Press, Rose Publishing, David C Cook, Tyndale House Publishers, and Wesleyan Publishing House.

## Hachette Book Group Distribution:

Abrams, Amazing People, Filipacchi, Gildan, Guinness, and Octopus.

## Independent Publishers Group:

663 distribution clients.

## Ingram Publisher Services:

Abingdon Press, Ammo Books LLC, Anomaly Publishing, Balcony 7 Media and Publishing, Bella & Harry, LLC, Berrett-Koehler Publishers, Cambridge International Science Publishing, Cardinal, CN Times, Inc, The Do Book Company, Dundurn, The Enthusiast, Familius LLC, Fine & Kahn, LLC, Le French Book, GemmaMedia, Harriman House Ltd, Indiana University Press, ILEX, Jumping Jack Press, Kogan Page, Law School Admission Council, Little Pickle Press, Inc, Mandevilla Press, Morgan James Publishing, Mouse Prints Press, No Limit Publishing, No Nonsense Guide Books, Parkstone Press, Poisoned Pen Press, Premier Digital Publishing, Royal Society of Chemistry, She Writes Press, Spring House Press, Tate's Bake Shop, The Taunton Press, Third World Press, Inc., Turner Publishing and Windsor Peak Press.

## Perseus Book Group:

17 distribution clients.

## Perseus Distribution:

26 distribution clients.

## Publishers Group West:

175 distribution clients.

## Penguin Random House Distribution:

Archie Comic Publications, Beacon Press, Blue Apple Books, Candlewick Press, DC Comics, EgmontUSA, Hatherleigh Press, Kodansha, Kuperard, Mark Batty Publications, Melville House, Monacelli Press, Nat Geographic Soc, New York Review Bks, North Atlantic Books, Osprey Publishing, Other Press, powerHouse

Books, Quirk Books, Rizzoli, RH Mondadori, Sasquatch Books, Seven Stories Press, Shambhala, Sierra Club, Smithsonian, Soho Press, Steerforth Press, Titan, Tuttle Publishing, Vertical, Welcome Books, and Wizards of the Coast.

## Simon & Schuster:

Appleseed Press, Beyond Words Distribution, Kinfolk, Meadowbrook, Baseball America, Cardoza, Open Road, Baen, Games, Rebellion, Merck, Readers, AMP books, AMP Calendars, Victory Belt, World Almanac, Inner Traditions, The Dharma Grace Foundation, VIZ, Avatar, Hooked on Phonics, Pikachu Press, Weldon Owen, Chicken Soup, Cider Mill, Boom!, Downtown Bookworks, Manhattan gmat, Ripley's, John Locke Books, Kaplan, Appleseed Press, Good Books, Wisdom Publications.

## University of Chicago Press:

University of Tennessee Press, Ohio University Press, University of Notre Dame Press, Gallaudet University Press, University of Alabama Press, University of Wisconsin Press, University of Iowa Press, Temple University Press, and Minnesota Historical Society.

## Legato Publishing

Distribution Clients

NB: Penguin Random House is now reporting as one publisher.



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